

Why Finance Teams Choose Sage Intacct Over NetSuite:

A Detailed Comparison

Sage Business Partner

Sage Tech Partner



Intro

When it's time for new finance software, you'll find two major players: **Sage Intacct**, a financial management solution, and **Oracle NetSuite**, an enterprise resource planning (ERP) solution.

Both cloud platforms offer robust financial management features, time-saving AI and automation, powerful reporting and analytics, and integration with other software platforms.

This guide compares Sage Intacct and NetSuite from a finance-first perspective and highlights the critical differences between purpose-built financial management solutions and ERP solutions.

Sage Intacct: **Specialized Financial Management Solution**

Sage Intacct is a specialized financial management solution designed by accountants for accountants. As a best-in-class solution, Sage Intacct is perfect for finance teams that need streamlined, easy-to-use accounting tools. Sage Intacct automates critical accounting functions like AP, AR, data entry, bank reconciliations, multi-entity consolidations, and report generation.



NetSuite:

All-Encompassing ERP Solution

NetSuite is an all-encompassing ERP solution that aims to replace your entire system—not just your accounting software. While this will benefit some organizations, it can be overwhelming for finance teams that require only financial management tools.

Plus, some organizations find NetSuite's financial capabilities less specialized compared to purpose-built financial management solutions.

Sage Intacct: **Flexible, Best-of-Breed Integrations**

Sage Intacct seamlessly integrates with the tools you already use, including CRM, payroll, and AP. With a robust marketplace of prebuilt integrations and an open API, Sage Intacct empowers finance teams to build a flexible, best-of-breed tech stack, without being locked into a single system.

NetSuite: Integrated ERP Solution

NetSuite combines native functionality with integration capabilities across the business. Many tools—like CRM and inventory—can be managed within the platform, reducing the need for external systems.

Integrations are available, but they may require more configuration or support, especially for more specialized tools.

Sage Intacct: AI With an Accounting Brain

Sage Intacct's industry-leading AI is built specifically for finance and accounting. Trained by finance professionals using real accounting data, it's transparent, secure, and operates only within user-defined boundaries.

Sage Intacct's AI agents include Continuous Accounting, Continuous Assurance, and Continuous Insights.

NetSuite: More Generalized AI

NetSuite's AI is embedded across the ERP solution—including finance, supply chain, CRM, and operations. While it's broader and more extensible than Sage Intacct's AI, NetSuite's AI requires more configuration to deliver finance-specific value.

Sage Intacct: Quarterly, Finance- Focused Updates

Sage Intacct's hassle-free, automatic quarterly updates are included in the subscription. These updates improve finance workflows, with enhancements focused on areas like reporting, automation, and close management.

NetSuite: Biannual Updates Across the ERP Solution

NetSuite also provides regular updates in its subscription, typically through two major releases each year. These updates span the entire ERP solution, including financial management, CRM and sales, and supply chain and operations. Businesses with heavy customization often need to test and validate changes to ensure smooth operations.



Sage Intacct: Modular Pricing

Sage Intacct's pricing is subscription-based and modular, allowing organizations to pay only for the financial capabilities they need. Pricing is customized based on factors like number of entities, users, and selected modules.

Sage Intacct offers predictable, scalable pricing aligned with the finance team's needs—not unnecessary features.



NetSuite: Full Platform Pricing

NetSuite pricing is also subscription-based but typically combines per-user licensing with modular add-ons across the full ERP suite. Because NetSuite is an ERP solution, implementation is more complex and expensive than finance-first solutions. Costs can increase as organizations add users, modules, or advanced capabilities.



Sage Intacct vs. NetSuite for Finance Teams:

The Conclusion

Sage Intacct and NetSuite both offer strong cloud financial management tools, but they were designed with different priorities.

Sage Intacct is trusted by over 30,000 high-performance finance teams for its deep accounting functionality, flexibility, and best-of-breed integrations.

NetSuite is a broader ERP solution encompassing an entire business, not just finance.

For organizations prioritizing financial excellence, visibility, and efficiency, Sage Intacct provides a focused, powerful foundation for long-term success.

No wonder Sage Intacct is the first and only preferred provider of the AICPA, which sets the professional and technical standards for the CPA profession.



Vision33 transforms business processes and results for customers by delivering value through the promise of technology and its benefits for growing businesses. For over 30 years, Vision33 has helped companies integrate and automate their processes and applications to better serve their customers, employees, and stakeholders.

With over 1,000 customers worldwide, Vision33 helps businesses make successful technology investments to outperform their competition and lead their industries. Vision33's nearly 400 employees offer product expertise, business experience, and innovative technology leadership. Whether it's a global company with 100 subsidiaries or a small business, Vision33 works alongside every customer to meet their goals.

Vision33 also has formal partnerships to resell, implement, and support leading ERP applications, is a leader in cloud deployment, and has developed exclusive products, including Saltbox Integration Platform and Lumiya.

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